



FACTS YOU SHOULD KNOW ABOUT YOUR DENTAL INSURANCE

Dental insurance has played a role in helping people obtain better care. Since we strongly feel our patients deserve the best possible treatment we can provide, and in an effort to maintain the highest quality of care, we would like to share some facts about dental insurance.

Fact #1:

Dental Insurance companies do not intend for their plans to cover all expenses. Their plans serve only as an aid toward acquiring better care.

Fact #2:

Many dental plans tell their insured that they will be covered 'up to 80% or up to 100%.' In spite of what you are told, most Dentists find that the majority of plans cover about 30% to 40% of an average fee. Some pay more - some pay less. The amount your plan pays is determined by how much you or your employer paid for the plan. The less that is paid for the insurance, the less you benefit. Remember, your insurance benefits are limited by what you or your employer pays for the plan less the profit of the insurance company.

Fact #3:

Many dental services are covered a specific number of times in a calendar year (for example, recall exams may be covered only once every six months but routine hygiene visits are covered more often.)

Fact #4:

Some insurance companies tell their clients that 'fees are above the usual and customary' rather than saying to them 'our benefits are too low.' In our office we do not view our patients as "usual and customary," but as quality people who expect quality dentistry. You don't have an average mouth and we don't do average work. Their "average fee" is based on the best of the worst and the worst of the best.

Our goal is to give you the best dentistry you can get. Your insurance company exists to only help you have mediocre dentistry. We hope you will value our concern, care, and excellence that we are striving to give.

TERRA DENTAL CARE

DR. MEBS SAYANI PROFESSIONAL CORPORATION

210 - 530 8th Ave. S.W. • Watermark Tower, Calgary, Alberta, Canada T2P 3S8 • P: [403] 263-4030, F: [403] 263-4041
www.terradentalcare.com, info@terradentalcare.com